

CREATING THE WINES THAT PEOPLE LOVE TO SHARE Discovering wines for the world!



★ PRESENTATION

- ★ CREATING THE WINES THAT PEOPLE LOVE TO SHARE!
- *** RECOGNITION**
- ★ DFJ VINHOS, WHY?
- ★ SAMPLES, WHY?
- ★ BRANDS
- ★ SINGLE ESTATES
- ★ SUSTAINABILITY





DFJ VINHOS FOUNDED IN 1998

Mr. JOSÉ NEIVA CORREIA Owner and Chief Winemaker KNOWLEDGE | INNOVATION | RESPECT FOR NATURE

POBTADA

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CREATING THE WINES THAT PEOPLE LOVE TO SHARE!

High ratio of
PRICE | QUALITY | PLEASURE | AWARDS



250 HA SINGLE ESTATE VINEYARDS CERTIFIED INTEGRATED PRODUCTION - GRAPES "TO HELP THE VINES TO CREATE THE BEST GRAPES."

LISBOA WINE REGION CLOSE TO THE ATLANTIC | HILLS AND VALLEYS | MIXED SOILS A COUNTRY OF MICROCLIMATES "THE BEST PRICE AND QUALITY AMONG WORLD WINES"



CASA DO LAGO

rande Reserva



10 MILLION BOTTLES EXPORT 99% TO 50 COUNTRIES UE | USA | NORDICS | UK BRAZIL | KOREA | AUSTRALIA

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ESERV





Creating The Wines That People Love to Share!

We create wines for everyday life, for everyone, even for those who don't appreciate it, for any moment with or without food.

Wines for the new generations, for women, for those looking for pleasure and relaxation.

Wines for any event, easy to drink, but rich, tasty and elegant.

Wines to complement "difficult" cuisines, such as Vegetarian, Vegan, Hot & Spicy, with vinegar, Pizzas, Hamburgers

Try and Share!





RECOGNITION

More than 5000 AWARDS since 2010

More than 1600 GOLD medals

CONSENSUS

PINOT NOIR TOURIGA NACIONAI 2019 PORTUGAL

2022 LAS VEGAS

98

GLOBAL

AWARDS

566 AWARDS in 2022





2017 NOMINEE EUROPEAN WINERY

> PORTADA Vinho Regional Lichon 2019 MEDILIM SWEET

> > New Portuga

DFJ VINHOS NOMINATED BY WINE ENTHUSIAST AS ONE OF THE 5 BEST EUROPEAN WINERIES OF 2017!

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13 TIMES!

IN WINE ENTHUSIAST'S TOP 100 BEST BUYS OF THE YEAR

62 TOP Best Buy 2006 | GRAND'ARTE Touriga Nacional Lisboa red 2003 - 90 pts
75 TOP Best Buy 2008 | VEGA Douro red 2005 - 88 pts
20 TOP Best Buy 2009 | GRAND'ARTE Shiraz Lisboa red 2007 - 90 pts
14 TOP Best Buy 2010 | ALTA CORTE Lisboa red 2006 - 89 pts
9 TOP Best Buy 2011 | GRAND'ARTE Alvarinho Lisboa white 2010 - 91 pts
1 TOP BEST BUY 2012 | VEGA Douro red 2009 - 90 points
8 TOP Best Buy 2014 | PORTADA Winemakers Selection Lisboa red 2011 - 90 pts
74 TOP Best Buy 2015 | ALUADO Alicante Bouschet Lisboa red 2014 - 90 pts
5 TOP Best Buy 2016 | PAXIS "Bulldog" Lisboa red 2013 - 90 pts
39 TOP Best Buy 2017 | GRAND'ARTE Alvarinho Lisboa white 2016 - 90 pts
63 TOP Best Buy 2018 | GRAND'ARTE Shiraz Lisboa red 2014 - 90 pts
22 TOP Best Buy 2019 | PATAMAR Reserva Lisboa red 2015 - 90 pts
29 TOP Best Buy 2022 | VEGA Douro red 2019 - 90pts



VEGA

DOURO

H

Portuga



BEST PRODUCER up to 250 hectares





DFJ VINHOS The Number 1







DFJ VINHOS, why?

DFJ VINHOS OWNER IS THE CHIEF WINEMAKER. 250HA SINGLE ESTATES PLUS 600HA CONTRACT. **CERTIFIED INTEGRATED PRODUCTION - GRAPES. CERTIFICATION OF THE QUALITY | BRC – LEVEL AA. EXPORT 99% OF 10 MILLION BOTTLES TO 50 COUNTRIES.** GREAT GLOBAL RECOGNITION | 5000 AWARDS SINCE 2010. HIGH RATIO: PRICE / QUALITY / AWARDS / PLEASURE. PARTNER AND CONSUMER ORIENTED. **CREATING THE WINES THAT PEOPLE LOVE TO SHARE!**







SAMPLES, why?

- ★ IMAGINE A WEDDING WITH 5000 GUESTS, 50% MEN and 50% WOMEN. WHAT RED and WHAT WHITE TO CHOOSE FOR THAT UNIQUE DAY?
- ★ HOW TO AVOID GUESTS ASKING JUICES, SODAS, BEER and WATER AFTER 5 MINUTES BECAUSE THEY DON'T LIKE THE SELECTED WINES?
- ★ WE WORK HARD TO PRODUCE WINES FOR ANY PERSON AND EVENT.
- ★ WE PRODUCE EASY-DRINKING, TASTY, ELEGANT WINES CAPABLE OF PLEASING EVEN THOSE WHO DON'T USUALLY APPRECIATE WINE.
- ★ WE RECOMMEND BUYERS TO TASTE OUR WINES WITH CONSUMERS WHO CARE ABOUT PRICE/QUALITY / PLEASURE and HAPINESS.
- ★ ASK **SAMPLES** TO CONFIRM WHAT WE WRITE ABOUT OUR WINES.



DF.I

PORTUGAL





PORTADA CASA DO LAGO BIGODE **GRAND'ARTE VEGA CONSENSUS**



PORTADA The New Portugal



WINEMAKER'S SELECTION

RESERVA

MEDIUM SWEET



GLOBAI

2020

PORTADA

2022

LAS VEGAS

F AWARDS

PORTADA The 7 RED BLEND

PORTUGAL | LISBOA WINE REGION | **2020** | 12,5% CASTELÃO 25% | CALADOC 25% | SHIRAZ 20% | TOURIGA NACIONAL 5% TINTA RORIZ 15% | ALICANTE BOUSCHET 5% | CABERNET SAUVIGNON 5%

FRUITY, TASTY, SMOOTH, LONG, ELEGANT

SOCIAL | EVERIDAY | BARBECUE VEGETARIAN | SPICY & HOT | MARINATES GRILLED MEAT & FISH | CHEESE

To blend varietals can lead to perfection, helping as well when nature is irregular.

SIAN FOOD PAIRING ASIAN F IR-FRIED STRING BEANS GRILLE

TROPH

AN FOOD PAIRIN

STIR-FRIED STRING BEAN WITH GROUND PORK

TROPH

202

SIAN FOOD PAIRING

GRILLED BEEF TONGUE

GRILLED BEEF TONGUE WITH GARLIC (KUSHIYAKI)





CASA DO LAGO Everiday Pleasure



- ★ LISBOA WINE REGION WINES
- ★ GREAT BLENDS (red, white, rose)
- ★ AROMATIC, TASTY, ELEGANT, CLASSY
- ★ EVERYDAY WINES
- ★ FOR ANY GASTRONOMY
- ★ FOR ANY EVENT
- ★ FOR ANY AGE
- ★ A PLEASURE TO SHARE
- ★ FULLY AWARDED
- ★ A GREAT CABERNET (Grande Reserva)



CASA DO LAGO

CASA DO LAGO The 5 Red Blend

WC WOM WINF WINE & AWA DG DOU DG DOU CONTUGUESE WINE O

PORTUGAL | LISBOA WINE REGION | 2020 | 12,5% TOURIGA NACIONAL 25% | TOURIGA FRANCA 25% | SHIRAZ 25% ALICANTE BOUSCHET 20% | CABERNET SAUVIGNON 5%

An everyday wine for all occasions and gastronomies, A Fruited, smooth and tasty,

To blend varietals can lead to perfection, helping as well when nature is irregular.



& SPIRITS







BIGODE The Symbol



- ★ LISBOA WINE REGION WINES
- ★ GREAT BLENDS (red, white, rose)
- ★ AROMATIC, TASTY, ELEGANT, CLASSY
- ★ EVERYDAY WINES
- ★ FOR ANY GASTRONOMY
- ★ FOR ANY EVENT
- \star FOR ANY AGE
- ★ FULLY AWARDED
- ★ A pleasure to share !



BIGODE

BIGODE The RED Moustache

PORTUGAL | LISBOA WINE REGION | 2020 | 12,5% CASTELÃO 20% | TINTA RORIZ 15% | TOURIGA NACIONAL 15% | CALADOC 20% ALICANTE BOUSCHET 15% | CABERNET SAUVIGNON 10% | PINOT NOIR 5%

An everyday wine for all occasions and gastronomies, It's a fruited, smooth and tasty, multi award-winning red blend.

To blend varietals can lead to perfection, helping as well when nature is irregular.







GRAND'ARTE The Varietals





GRAND'ARTE

GRAND'ARTE TOURIGA NACIONAL

PORTUGAL | REGIONAL LISBOA | 2019 | 13,0% DFJ VINHOS single estates

RICH, AROMATIC, INTENSE, ELEGANT

SOCIAL WINE | EVERIDAY | TAPAS VEGETARIAN | RED MEAT STEWS | GAME | RISOTTO | PASTA CODFISH | SALMON | CHEESE





IENN/

GOLD











VEGA

DOURO

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Portugal 2019

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DOURC

VEGA

PORTUGAL | DOURO DOC Region | 2019 | 13,0% TINTA RORIZ 33% | TOURIGA NACIONAL 34% | TOURIGA FRANCA 33%

EVERIDAY | SPECIAL EVENTS RED MEAT | STEWS | VEGETARIAN



WINE ENTHUSIAST 90 #29 TOP 100 BEST BUY 2022

DFJ Vinhos 2019 Vega Red (Douro)

Venturing out of DFJ's usual Lisboa region, this wine from the Douro has plenty of structure and a fine mineral undertone. Thanks to its ripe black fruits, the wine is balanced and ready to enjoy.

- R.V. Published 3/1/2022



Gold Medal 2021 93 Points

VEGA

The wine has bright red fruit on the palate consisting of strawberries, red cherries. The wine has a good texture and pleasant earthiness that compliments the wine. A youthful, but

select i on



CONSENSUS The Icon

50% PINOT NOIR | 50% TOURIGA NACIONAL PORTUGAL | REGIONAL LISBOA | 2019 | 13,5% PORTO FRANCO and CASAL DA MADEIRA single estates

RICH, AROMATIC, INTENSE ELEGANT, CLASSY



ONSENSUS

PINOT NOIR & TOURIGA NACIONAL

2019

PORTUGAL

FAMILY and FRIENDS EVENTS VEGETARIAN | RED MEAT STEWS | GAME | RISOTTO CODFISH | SALMON | CHEESE

VIENNA

GOLD

98 98 WC WOMEN'S NF WINE & SPIRITS A WARDS' 2023

2022 AS VEGAS

WINE AWARDS

GIOBAI







USA

SILVER

2022



SINGLE ESTATES

QUINTA da FONTE BELA

QUINTA de PORTO FRANCO





C.



QUINTA da FONTE BELA THE WINE CATHEDRAL

DFJ HEADQUARTERS

- ★ DESIGNED BY EIFFEL'S ENGINEERS
- ★ CAST-IRON ARCHITECTURE STRUCTURES

FT

- ★ 1897 FIRST BUILDING THE CELLAR
- ★ A HOME TO STORKS







QUINTA da FONTE BELA THE WINE CATHEDRAL

FT

- ★ VINIFICATION CENTER
- ★ BOTTLING LINE
- ★ 9,3 MILLION LITER VATS
- ★ BARREL CELLAR
- ★ COOPERAGE
- ★ WAREHOUSES
- ★ LABORATORY
- **\star** TASTING ROOM
- ★ OFFICE
- ★ 50ha Vineyard







QUINTA da FONTE BELA COOPERAGE

* WE RECOVER BARRELS 3 TIMES
 * TRADITIONAL CRAFT METHODS
 * 100% ENVIRONMENT FRIENDLY
 * Our CONTROL of the QUALITY
 * WE DEFINE the OAK STYLE
 * SEGUIN-MOREAU barrels



#22



QUINTA de PORTO FRANCO THE ORIGIN

- ★ BIRTHPLACE OF Mr. JOSÉ NEIVA CORREIA
- ★ 80 HA UNDER SUSTAINABLE AGRICULTURE
- ★ VINIFICATION CENTER
- ★ 3 MILLION LITER VATS | BARREL CELLAR







FJ VINHO



SUSTAINABILITY

IN HARMONY WITH NATURE

CARBON NEUTRAL GOAL



SUSTAINABILITY In Harmony with Nature

- ★ MR. JOSÉ NEIVA CORREIA BORN AND RAISED IN THE FAMILY HOME, AMONG THE VINEYARDS OF THE SINGLE ESTATE QUINTA DE PORTO FRANCO AND SOON REALIZED THAT THE GREATEST AND BEST GOAL IS TO BE IN HARMONY WITH NATURE TO HELP THE VINES CREATE THE BEST GRAPES.
- ★ THERE'S NO PLACE FOR CHEMICAL PRODUCTS. WE USE ORGANIC MATTER ONLY, SELECTED ACCORDING TO THE SOIL, RESIDUAL WATER CHARACTERISTICS, CLIMATE, GRAPE VARIETIES AND THE WINE THAT IS INTENDED TO BE PRODUCED.



SUSTAINABILITY In Harmony with Nature

- ★ ALL ORGANIC MATTER IS PRE-ANALYZED TO VERIFY THAT IT IS SUITABLE AND ALSO TO AVOID HEAVY METALS AND OTHER POLLUTANTS NEGATIVE FOR THE PLANTS AND FOR THE ENVIRONMENT.
- ★ THE NUTRITION OF THE VINES IS MONITORED CLOSELY, WITHOUT EXCESSES OR SHORTAGES BEING THE NUTRIENT NEEDS OF THE VARIOUS VINES CAREFULLY MEASURED.
- ★ WE DON'T IRRIGATE OUR 250HA OF VINEYARDS IN LISBOA OR TEJO WINE REGIONS.



SUSTAINABILITY In Harmony with Nature

- ★ WE USE MECHANICAL PROCESSES TO CONTROL WEEDS.
- ★ WE HAVE MORE 10% AREA WITH FOREST AND WILD VEGETATION TO MAINTAIN AUTOCHTHONE BIODIVERSITY.
- ★ WE WORK HARD IN SUSTAINABILITY AND IN RESULT SINCE 2018 WE ACHIEVED THE CERTIFICATION OF INTEGRATED CROP MANAGEMENT - GRAPES.
- ★ THE END RESULT IS HIGH QUALITY GRAPES AND PRODUCTIVITY LEVELS RESPECTING THE ENVIRONEMENT.



SUSTAINABILITY Carbon Neutral goal

- ★ FONTE BELA and PORTO FRANCO SINGLE ESTATES HAVE WATER TREATMENT CENTRES.
- ★ WE USE THE LIGHTEST BOTTLES AND MORE THAN 90% ARE FROM RECYCLING GLASS AND 100% RECYCLABLE.
- **★** WE USE ONLY RECYCLED AND RECYCLABLE CARTON.
- ★ WE USE ALMOST ZERO PLASTICS ALL RECYCLABE.
- ★ PROGRAM OF WASTE-ZERO. MATERIALS SUCH AS BROKEN GLASS, CARTONS, LABELS, CORKS, SCREWSCAPS, ETC. SENT TO CERTIFIED RECYCLING COMPANIES.



SUSTAINABILITY Carbon Neutral goal

- 15. PROGRAM OF ZERO BIOLOGICAL WASTE, DURING THE HARVEST AND OTHER ACTIVITIES, SENT TO CERTIFIED RECYCLING COMPANIES.
- **16. SOLAR PLANT AT QUINTA FONTE BELA TO GENERATE ENERGY.**
- 17. WE ADHERE TO EU WINE SECTOR REGULATIONS.
- 18. WE FOLLOW PORTUGUESE LABOR POLICIES, WITHOUT ANY DISCRIMINATION.
- 19. WE WORK TO BE CARBON NEUTRAL BY 2025



Thank you for your time, drink (DFJ'S!) wine in moderation

Cheers!

DFJ VINHOS | QUINTA FONTE BELA; 2070-681 VILA CHÃ DE OURIQUE - PORTUGAL <u>T: +351 243704701 | E: info@dfjvinhos.com |</u> W: www.dfjvinhos.com









